

EVENT INTELLIGENCE · PRE-SHOW PROSPECTING

# AI4 2026 Prospect Guide

*83 AI Decision Makers & Priority Accounts to Meet Before the Conference*

This guide is a curated list of AI leaders, exhibitor executives, speakers, and priority attendee accounts identified ahead of AI4 2026 — built to help B2B sales teams prioritize outreach before the show floor opens. The full BoothSwipe platform adds account prioritization, AI-generated outreach, and a live meeting planner on top of this list.

83

TOTAL TARGETS

62

UNIQUE COMPANIES

58

NAMED DECISION  
MAKERS

25

PRIORITY ACCOUNTS

## WHAT'S INSIDE

- Named AI/ML executives sourced via Apollo — Chief AI Officers, VPs and Directors of AI/ML, Digital Transformation leads
- Confirmed exhibitor-side executives from AI4's headline sponsors (NVIDIA, AWS, Google Cloud, IBM, Cisco, SAP, Dell, HPE, and more)
- Confirmed AI4 speakers worth a pre-show introduction
- 25 additional priority accounts confirmed as attending, for account-based follow-up

SECTION 01

58 AI Decision Makers

Named individuals identified across Apollo-sourced AI/ML leadership searches, confirmed AI4 exhibitor executives, and confirmed speakers. LinkedIn profile links are included where verified.

| NAME      | TITLE                                                               | COMPANY                                      | SOURCE | LINKEDIN |
|-----------|---------------------------------------------------------------------|----------------------------------------------|--------|----------|
| Emmanuel  | Director, AI/ML Architecture                                        | CNA Insurance                                | Apollo | —        |
| Gautam    | Director of AI & ML                                                 | Motive                                       | Apollo | —        |
| Kenneth   | Director, Artificial Intelligence / Machine Learning                | CoverMyMeds                                  | Apollo | —        |
| Phani     | Director AI/ML                                                      | Aisera                                       | Apollo | —        |
| Robert    | Chief Artificial Intelligence Officer                               | The Liberty Company Insurance Brokers, LLC   | Apollo | —        |
| Nitin     | Vice President of Digital Transformation                            | Donegal Insurance Group                      | Apollo | —        |
| Michael   | Chief Artificial Intelligence Officer                               | Federal Deposit Insurance Corporation (FDIC) | Apollo | —        |
| Manish    | VP, Digital Transformation                                          | Greater New York Insurance Companies         | Apollo | —        |
| Ramesh    | Executive Director AI/ML                                            | Trustmark                                    | Apollo | —        |
| Yun       | Director, AI/ML Platforms                                           | Cohere                                       | Apollo | —        |
| Lin       | Chief AI Officer, EVP of Engineering                                | Newfront                                     | Apollo | —        |
| Aditya    | Director of AI/ML Engineering                                       | KOHO                                         | Apollo | —        |
| Paul      | Group Chief AI Officer, Chief Technology Officer - Global Solutions | Davies                                       | Apollo | —        |
| Daniel    | Chief AI Officer                                                    | The Zebra                                    | Apollo | —        |
| Elad      | Chief AI Officer                                                    | Applied Systems                              | Apollo | —        |
| Karl      | Director of AI/ML and Data Science                                  | Allied Benefit Systems                       | Apollo | —        |
| Jill      | Chief AI Officer                                                    | Securian Financial                           | Apollo | —        |
| Rishikesh | Sr. Vice President, Technology & Chief Data Officer                 | MPOWERHealth                                 | Apollo | —        |
| Nazim     | Chief AI Officer                                                    | iLab                                         | Apollo | —        |
| Alejandro | Vice President of Digital Transformation                            | Seguros Mundial                              | Apollo | —        |

| NAME                   | TITLE                                                                      | COMPANY              | SOURCE           | LINKEDIN                                         |
|------------------------|----------------------------------------------------------------------------|----------------------|------------------|--------------------------------------------------|
| Kunal                  | Chief AI Officer                                                           | Better Health Group  | Apollo           | —                                                |
| Viksit                 | Chief AI Officer                                                           | Aura                 | Apollo           | —                                                |
| Leigh                  | VP of Digital Transformation                                               | Corebridge Financial | Apollo           | —                                                |
| Philip                 | Cto/vp of Engineering                                                      | Viasat               | Apollo           | —                                                |
| Mark Papermaster       | CTO and EVP at AMD                                                         | AMD                  | Exhibitor person | linkedin.com/in/mark-papermaster-66914925        |
| Steve Scott            | Corporate Fellow Network & Systems Architecture at AMD                     | AMD                  | Exhibitor person | linkedin.com/in/steve-scott-53a0933              |
| Juanjo Noguera         | Senior Director of AI Architecture at AMD                                  | AMD                  | Exhibitor person | linkedin.com/in/juanjo-noguera-406b6b42          |
| Swami Sivasubramanian  | VP, AWS Agentic AI                                                         | AWS                  | Exhibitor person | linkedin.com/in/swaminathansivasubramanian       |
| Milan McGraw           | Chief AI Officer - Head of Generative AI @ AWS - Helping Enterprises Scale | AWS                  | Exhibitor person | linkedin.com/in/milan-mcgraw                     |
| Murat                  | Director of AI/ML                                                          | Pie Insurance        | Apollo           | —                                                |
| Dinesh Thangaraju      | Head of AWS Data Platform                                                  | AWS                  | Exhibitor person | linkedin.com/in/dthangar                         |
| Waris Sagheer          | Chief Technology Officer (CTO)                                             | Cisco                | Exhibitor person | linkedin.com/in/waris                            |
| Alan Zhang             | Head of Data Analytics & Insights @ Cisco                                  | Cisco                | Exhibitor person | linkedin.com/in/alanxiz                          |
| Venkata P Vishnubhatla | Chief Data Officer at Cisco                                                | Cisco                | Exhibitor person | linkedin.com/in/venkata-p-vishnubhatla-5174a2258 |
| Jensen Huang           | Founder and CEO, NVIDIA                                                    | NVIDIA               | Exhibitor person | linkedin.com/in/jenhsunhuang                     |
| Dina M.                | VP of Engineering at NVIDIA                                                | NVIDIA               | Exhibitor person | linkedin.com/in/dinamckinney                     |
| Gabriele Gorla         | VP of Engineering at NVIDIA                                                | NVIDIA               | Exhibitor person | linkedin.com/in/gabriele-gorla                   |
| Will Grannis           | VP and CTO, Google Cloud                                                   | Google Cloud         | Exhibitor person | linkedin.com/in/wgrannis                         |
| Karthik Narain         | Chief Product and Business Officer, Google Cloud                           | Google Cloud         | Exhibitor person | linkedin.com/in/karthik-narain                   |
| Brian Delahunty        | VP of Engineering, Cloud AI at Google                                      | Google Cloud         | Exhibitor person | linkedin.com/in/briandela                        |
| Jared Coyle            | Chief AI Officer                                                           | SAP                  | Exhibitor person | linkedin.com/in/jaredcoyle                       |

| NAME             | TITLE                                                            | COMPANY           | SOURCE           | LINKEDIN                               |
|------------------|------------------------------------------------------------------|-------------------|------------------|----------------------------------------|
| Ryan Skorupski   | Senior Director of AI/ML, SAP Procurement, Spend Management      | SAP               | Exhibitor person | linkedin.com/in/ryan-skorupski         |
| Mark Kassab      | VP of Engineering, Tessent, Siemens Digital Industries Software  | Siemens           | Exhibitor person | linkedin.com/in/mark-kassab-3a078537   |
| Dan Waibel       | Global Chief Data Officer                                        | HPE               | Exhibitor person | linkedin.com/in/danwaibel              |
| Bill Burnham     | Chief Technology Officer, US Public Sector                       | HPE               | Exhibitor person | linkedin.com/in/bill-burnham-0b0937164 |
| Rakesh Bhatnagar | VP of Engineering & Cloud Operations                             | HPE               | Exhibitor person | linkedin.com/in/rakeshbhatnagar        |
| Jeff Boudreau    | Chief AI Officer                                                 | Dell Technologies | Exhibitor person | linkedin.com/in/jeff-boudreau-ai       |
| Allen Clingerman | Chief Technology Strategist & Partner AI Officer, Global Channel | Dell Technologies | Exhibitor person | linkedin.com/in/clingerman             |
| Matt Barrington  | CTO at EY Americas                                               | EY                | Exhibitor person | linkedin.com/in/mabarrington           |
| Richard Jackson  | EY Americas Assurance Chief Technology Officer                   | EY                | Exhibitor person | linkedin.com/in/richard-jackson-20441b |
| Chris Dobson     | Americas Financial Services Chief Technology Officer             | EY                | Exhibitor person | linkedin.com/in/chrisdobson01          |
| Ed Lovely        | Vice President & Chief Data Officer                              | IBM               | Exhibitor person | linkedin.com/in/ed-lovely              |
| Vimal D.         | Chief AI Officer Business Operations - IBM Consulting            | IBM               | Exhibitor person | linkedin.com/in/vimal-d-68416339       |
| Jason Prow       | Senior Partner IBM Federal -- Chief Technology Officer           | IBM               | Exhibitor person | linkedin.com/in/jasonprow              |
| Adam Towns       | Chief Financial Officer at Dataiku                               | Dataiku           | Exhibitor person | linkedin.com/in/adam-towns-20a9435a    |
| Emma Herndon     | Chief of Staff   Office of the CEO, Dataiku                      | Dataiku           | Exhibitor person | linkedin.com/in/emma-herndon-305904134 |
| J. Patel         | President & Chief Product Officer                                | Cisco             | Speaker          | —                                      |
| Tim O'Reilly     | Founder & CEO                                                    | O'Reilly Media    | Speaker          | —                                      |

SECTION 02

# 25 Additional Priority Accounts Attending

Confirmed attendee organizations without a named contact identified yet. Strong candidates for account-based research and warm introductions on-site.

- |                              |                          |                       |
|------------------------------|--------------------------|-----------------------|
| • 3M                         | • Abbott                 | • Abbott Laboratories |
| • AbbVie, Inc.               | • ABM                    | • Adobe               |
| • ADP                        | • Advanced Micro Devices | • AECOM               |
| • Aflac                      | • AGCO Corporation       | • Airbnb, Inc.        |
| • Cleveland-Cliffs Inc.      | • CloudforceAI           | • CME Group           |
| • CNA Insurance              | • CNO Financial          | • Coalition Inc       |
| • Cohen Veterans Network Inc | • Coinbase               | • College of ...      |
| • DriveNets                  | • Mirakl                 | • Udacity             |
| • Waymo                      |                          |                       |

A NOTE ON THIS LIST

This guide combines two categories of targets: named decision makers with a title and (where available) a verified LinkedIn profile, and confirmed attendee organizations where a named contact has not yet been identified. Treat the first group as ready for direct outreach, and the second as research targets for your team to staff before the show.

## ABOUT BOOTHSWIPE

# Never walk a show floor blind again.

BoothSwipe helps exhibitors and B2B sales teams identify the right companies to meet before trade shows, prioritize target accounts, and generate personalized outreach — then keeps the meetings organized with a live, on-site meeting planner.

## BUILT BY RENIN RESEARCH

Renin Research runs market access and revenue operations for B2B companies expanding into new markets and new accounts — from distributor and buyer discovery to the HubSpot-powered sales engine that turns event intelligence like this into booked meetings.

*Ready to start booking meetings for AI4 2026?*

**[reninresearch.com/events/ai4](https://reninresearch.com/events/ai4)**

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